



# Datasite for Restructuring & Bankruptcy







# Datasite & Deloitte: Trusted Partnership

**3,500+ Deloitte users** and over **500 deals** were done in Datasite in 2019. Partner with Datasite for:



## Experience

Trusted by the global restructuring community for 25+ years, helping you minimize risks and maximize outcomes



## Quality

Solutions designed with, tested, and trusted by dealmakers and used across the spectrum of restructuring deals



## Expertise

In-house project managers partner 24/7 for rapid launch of 9,000+ data rooms annually



## Efficiency

Boost productivity with features like integrated redaction and bulk editing to reduce work times up to 50%



Whether you're working on a sell-side M&A or a restructuring, partner with Datasite.



# Restructure with foresight

React fast to challenging market events. Whether you're shedding a few assets or engaged in a more complex workout, we can help you complete transactions professionally, securely, and efficiently.

Trusted by the world's restructuring  
and bankruptcy community for the  
last 25+ years.



- Stay organized while juggling multiple distractions, with the help of our 24/7/365 in-house support.
- Keep the focus on strategy. Save time with automated redaction and search tools.
- Expedite creditor conversations. And preserve a record against future litigation, by tracking Q&A in the app.
- Triple your bidder list for 363 sale processes, quickly, using our buyer outreach platform. And track every email.
- Rely on our flexible month-to-month pricing to see you through the toughest times.



# Get through the debt cycle with support for every tactic

Restructure intelligently. Store your data. And preserve one source of truth. Datasite gives you a secure, easy-to-use platform — no matter your sector, event, or complexity.



## Plan

### Sensitive events with care

- Divestitures & carve-outs
- Debt financing
- NPL & bundle bad debt
- Bankruptcy
- Liquidation

### Datasite Prepare

Have your deal artifacts in one location, categorized and redacted by AI. Get the ball rolling with the support of the best customer service in the business.



## Manage

### Your restructuring process securely

Keep your data secure and manage communications under one roof. Whether you're recapitalizing with outside investors or exploring the sale of distressed assets. All with an airtight audit record.

### Datasite Diligence

Launch your VDR, fast. Then manage your data and activity using OCR search, bulk upload and edit tools, integrated



## Resolve

### An optimal outcome for all parties

Use a platform optimized for a 363 auction process. And partner with a team that has acquired deep expertise, from more than 25 years in the industry

### Datasite Outreach

Quickly create buyer lists for asset sales. Then track activity and manage creditor communications at scale.



# Separate assets securely

Unwinding even the smallest asset is painstaking work that must be done in absolute silence. Give yourself the privacy and precision tools you need for a controlled organizational split.

## Keep your data safe



- GDPR/CCPA compliant
- ISO/IEC 27001
- SOC 2 Type II

### Carve-out

Collaborate with operations to carve-out assets in advance of a sale. Centralize findings, so nothing is missed, and your TSA is thorough.

### Move fast

Build your data room in moments, as soon as you have the green light. Organize files with AI categorization and easy bulk upload tools. Then get ready to share data in no time, with integrated redaction and OCR search.

### Prevent leaks

Control who has access to what and how, with precise permissions and watermarking. Keep communication secure and easy to audit with in-app Q&A tracking.

### Shop around

Reach out to potential bidders en masse, with efficient communication tools. And track every email. View buyer activity from every angle, with analytics to maximize engagement.





# Refinancing made easy

Manage refinancing and debt-for-equity exchanges efficiently. With Datasite, you can impress lenders with easy-to-use processes and professional service.

**Trust the market leader. Last year, more than 9,000 transactions of every shape and size were conducted in Datasite.**



## Receive support whenever you need it

Gain access to your dedicated project manager, who will help you from project setup to close of deal.

## Make it quick and easy

- Launch your financing quickly with our simple user interface. Drag and drop files, upload in bulk, and find what you need with full OCR search.
- Don't waste time in the weeds. See your refinancing status at-a-glance, using the landing page and activity feed.
- Save time and costs with smart workflow tools, including automated redaction and smart categorization.
- Track transaction progress through multiple lenses with robust analytics. Customize and report automatically.
- Avoid unpleasant billing surprises with our flexible pricing approach.



# Built to handle bankruptcy

Trust your transactions to the leading experts on secure information exchange. Built on the advice of more than 2,000 dealmakers, we designed Datasite to see you through the longest of bankruptcy processes.

“ ”

Datasite's security permissions were key to getting the deal done. You're really playing a secrecy game and pitting bidders off each other. To be successful, we had to control the flow of data very particularly.

SVP Corporate Development



## 24/7/365 security and support

- Control information flow with precise permissions.
- Lighten your load with in-house support.
- Ensure one source of truth to mitigate against lawsuits.



## Play it safe

- Preserve workout negotiations using in-app Q&A tracking.
- Enjoy flexible pricing options pre- and post-petition



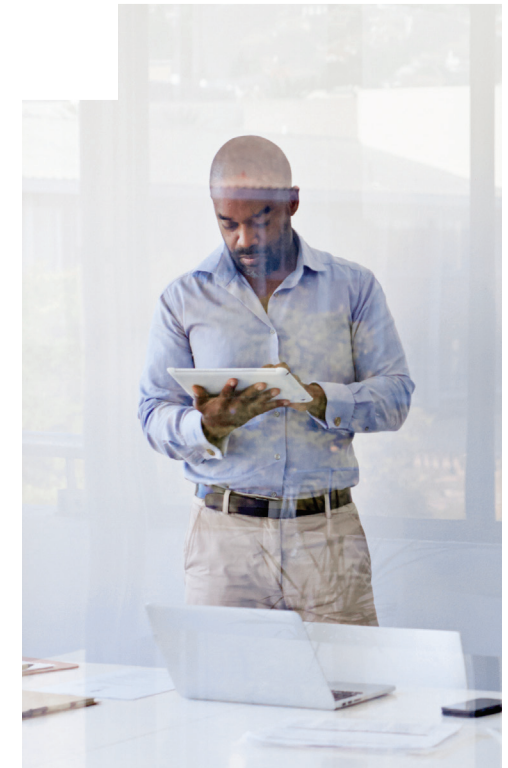
## Meet court timeframes

- Automate redaction and other time-consuming tasks. Then you can focus on filings, and DIP and exit financing.
- Drive interest, and track creditor and lender activity with multiple analytics lenses.



## 363 at scale

- Check the status of all your asset sales quickly, using the Datasite landing site.
- Multiply bidder lists. And manage and track high-volume auction processes efficiently.





# View distressed deal-making through an industry lens

We can't solve your biggest problems but when it comes to information management, we've got you covered. Whether you're an oil and gas SmashCo, a retailer down-sizing, or a pharma company with litigation debt, rely on Datasite to address your toughest process challenges.



Oil & gas



Transportation



Retail



Industrials



Pharmaceuticals

Common challenges:

Solutions:

Free fall overwhelm

Expert support when you need it.

Take a load off with smart sorting tools.

Missing information

Find the files you need with robust OCR search.

Look once, then get alerts on automatic.

Tight deadlines

Build and launch from the same place.

Automate time-consuming tasks, like redaction.

Potential lawsuits

Simplify negotiations with in-app Q&A tracking.

Preserve one source of truth.

Obtain financing

Control information flow with precise permissions.

Track activity to spur investor interest.





# Manage non-performing loans (NPLs) at scale

Upload large volumes of sensitive data quickly. Ensure your files are secure and ready to share. Then speed up review and sale with smart tools.



## Start fast

Upload huge volumes of data without losing your file and folder structure.



## Sort en masse

Set up quickly. Use auto-categorization and set permissions in bulk.



## Auto redact

Protect PII and meet tight deadlines, with integrated redaction.



## Search precisely

Speed up buyer review and validate data with robust OCR search.




**Hosted on ironclad security**

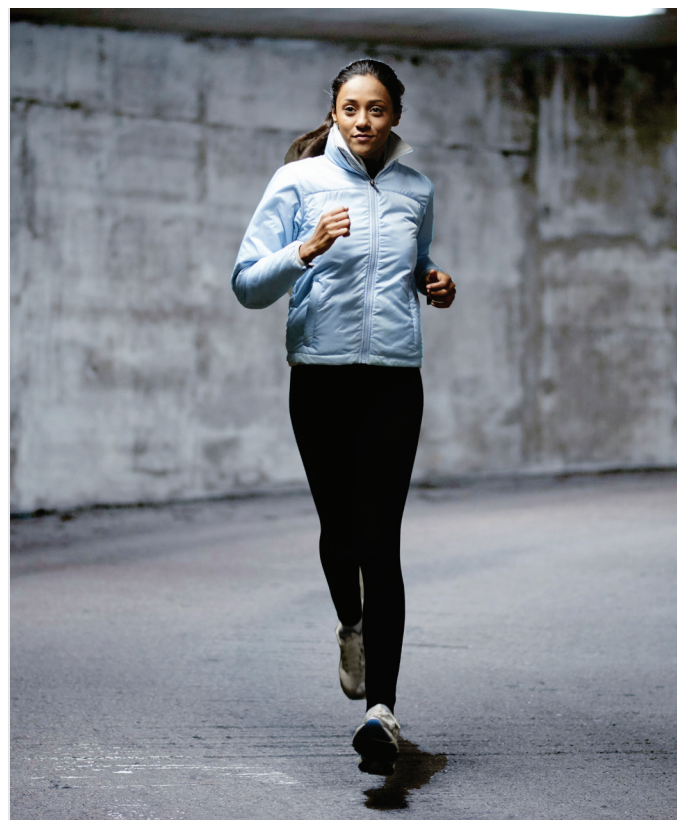
**GDPR/CCPA**  
COMPLIANT

**ISO 27001**  
CERTIFIED

**SOC 2 Type II**  
ATTESTATION



# Perform at your best with Datasite



## Local knowledge

Get the subject-matter expertise you need, where you need it. We do business in more than 170 countries.



## Service and support

Access support, fast. Call or email us 24/7/365 and get help in up to 18 languages.



## Security and compliance

Protect your data. Our best-in-class security is supported by international data centers. Naturally, we're GDPR and CCPA compliant, too.

   #Datasite

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